To:	Adam Rabinowitz
Cc:	Sara Peet; Jen Aguirre
Subject:	RE: FW: Invoice CINV-007292 from Flock Safety
Date:	Tuesday, March 29, 2022 2:58:35 PM

Adam-

I'm a little confused.

Dan Cohen, Division Commander
Santa Maria Police Department
(805) 928-3781 X-1234

From: Adam Rabinowitz <adam.rabinowitz@flocksafety.com>
Sent: Monday, March 28, 2022 12:06 PM
To: Daniel Cohen <dcohen@cityofsantamaria.org>
Cc: Sara Peet <speet@cityofsantamaria.org>; Jen Aguirre <jennifer.aguirre@flocksafety.com>
Subject: Re: FW: Invoice CINV-007292 from Flock Safety

*** EXTERNAL EMAIL: Please use caution when opening links or attachments.***

Hi Commander Cohen,
Thank you for the time today. Here's what I've learned:

There's 3 transactions:
1. The first round of cameras invoice will be sent upon validation of all cameras (requested to pay for 3 years of service, no invoice sent yet; will be sent upon completion unless you'd like for us to send now)
2. The Advanced Search invoice will begin its billing cycle at the same time as (how many years do you want to pay upfront for this? 3 or 5? We can also combine or separate the Advanced Search from something else if you'd like)
3. 104 additional cameras (invoice has been sent)

If we do nothing today, what would happen is:
1. Flock sends invoice for initial batch of cameras at validation of all cameras for 3 years of service
2. Flock sends separate invoice for Advanced Search for traditional annual billing
3. Flock expects payment on already sent invoice for 5 years/104 cameras

Hope this helps clear things up. Moral of the story: we'll work with you to make the earlier stuff work, but we do anticipate payment on the 104 based on your request. That said, the billing cycle won't begin until they're in the ground.

Let me know both how you'd like to proceed and if you have any questions.

Thank you and stay safe,
Adam Rabinowitz

Head of Customer Experience
Flock Safety

On Mon, Mar 28, 2022 at 12:54 PM Daniel Cohen <dcohen@cityofsantamaria.org> wrote:

> Adam –
>
> I appreciate the time you took today to discuss what billing will look like upon completion of our two projects.
>
> Thank you,
>
> Dan
>
> *Dan Cohen, Division Commander*
> *Santa Maria Police Department*
> *(805) 928-3781 X-1234*
>
> ---
>
> **From:** Flock Safety Billing <billing@flocksafety.com>
> **Sent:** Friday, March 25, 2022 12:54 PM
> **To:** Daniel Cohen <dcohen@cityofsantamaria.org>
> **Subject:** Invoice CINV-007292 from Flock Safety
>
> *** EXTERNAL EMAIL: Please use caution when opening links or attachments.***
> Dear CA - Santa Maria PD,
>
> Please view the details of your recent invoice below.
>
> Invoice No: CINV-007292
> Invoice Date: 03/16/2022
> Invoice Total: $1,275,248.00
> Due Date: 04/15/2022
>
> To pay by credit card, click on the following link:
> Make a Payment →
>
> If paying by check, please be sure to mail with a printed copy of your invoice to:
> Flock Safety
> PO Box 207576
> Dallas, TX 75320-7576
>
> If you have any questions about your service or installation, please contact support@flocksafety.com.
> If you have any questions about your invoice, please reach out to billing@flocksafety.com.

Need a copy of our W9 or COI? See below.
Flock Group Inc. W9
Flock Group Inc. COI

We appreciate your business!

Thank you,
Flock Safety Billing